

Company Profile

JOHANNESBURG KONICA MINOLTA COMPANY PROFILE

Johannesburg Konica Minolta was established in 1986 primarily to market and maintain photocopiers, facsimiles, laser printers and office related equipment. We are strategically situated at 93 Boeing Road East, Bedfordview

Johannesburg Konica Minolta is linked country wide by an integrated network of affiliated offices to ensure nationwide installations and maintenance of equipment supplied and controlled by Johannesburg Konica Minolta. The benefit of this system is having one invoice and one controlling body

(SEE ANNEXTURE 1: KONICA MINOLTA GEOGRAPHICAL FOOTPRINT)

In a highly competitive market we have enjoyed steady growth and have become firmly entrenched in the market place. We believe our success is due to our unwavering commitment to Customer service.

Customers form an integral part of our business and we strive to retain our customers by offering solutions tailored to their needs as well as commitment to after sales service

At Johannesburg Konica Minolta we conduct our business in an ethical and professional manner, and value such qualities as honesty and integrity which is the foundation upon which we have built our company.

BEE EMPLOYMENT EQUITY

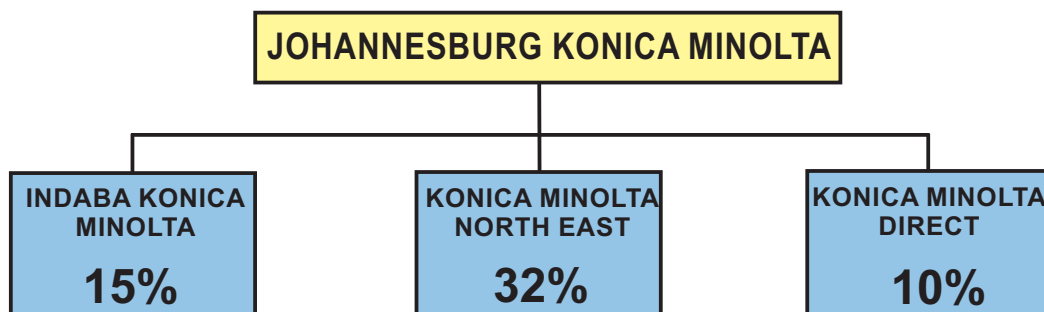
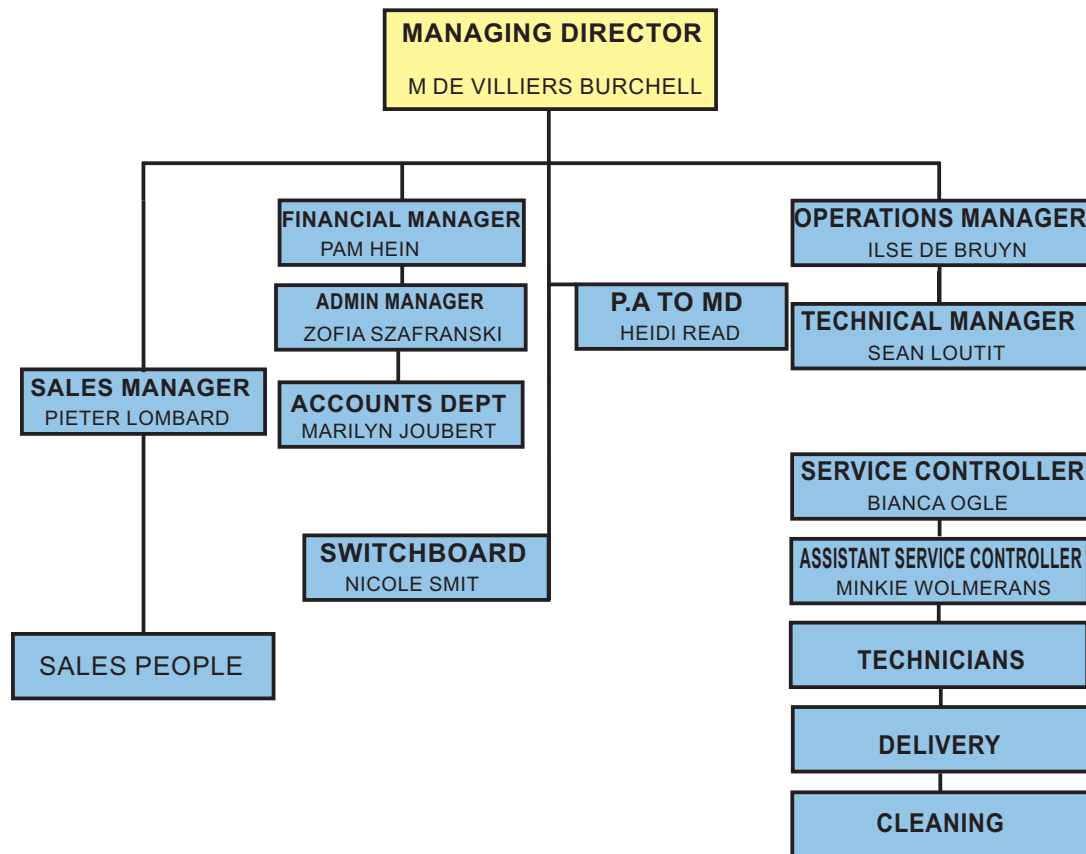
Johannesburg Konica Minolta has received an overall B-BBEE status level of a level two contributor in accordance with the Codes of Good Practice issued in terms of section 9(1) of the Broad - Based Black Economic Empowerment Act, 2003 (Act 53 of 2003).

(SEE ANNEXTURE 2: BEE CERTIFICATE)



ORGANOGRAM - JOHANNESBURG KONICA MINOLTA

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Service

Service Offered by Johannesburg Konica Minolta

At Johannesburg Konica Minolta, our concern has always been customer satisfaction - and our motto has always been uncompromised commitment to customer service.

In order to ensure that customer needs are adequately met, we offer the following services:

- 1. NEEDS ANALYSIS:**

Our sales consultants thoroughly investigate a company's current as well as future needs, before preparing a formal proposal. These needs cover not only office equipment, but location, branch network, company policies, company culture and organisational structure.
- 2. INSTALLATION:**

All client engineers/technicians participate in an e-learning programme which is managed by Konica Minolta Europe and recognised worldwide. Currently all of Johannesburg Konica Minolta's engineers/technicians have passed the Associate, Professional level training and colour expert. the company already has a number of recipients of the Konica Minolta Colour Master Diploma within accomplished Expert Level training. Installations are done countrywide through our large Branch and Dealer network.
- 3. PRODUCT GAURANTEEE:**

We provide a 5 year guarantee on all equipment through our Maintenance Agreement
- 4. AFTER SALES SERVICES:**
 - **Technical**

Maintenance and back-up service through our technical department is to ensure that you have minimal downtime and continuous use of your office equipment
 - **V-Care**

Furthermore our various software programmes provide automated billing and monitors and executes your consumables and service requirements automatically
 - **Sales**

Our sales consultants are readily available to answer any queries or assist you with any problems you may experience.
- 5. SPECIALISATION**

Johannesburg Konica Minolta's philosophy has always been that of specialisation, which means that we offer only office related equipment and software, ensuring better quality products and service in a particular field

"The only thing that beats our product is our service"



Product Introduction

Service Offered by Johannesburg Konica Minolta

BIZHUB KONICA MINOLTA MONOCHROME DIGITAL COPIERS, PRINTERS, FAX, SCANNERS

Ranging from 16 - 95 pages per minute

BIZHUB KONICA MINOLTA FULL COLOUR DIGITAL COPIERS, PRINTERS, FAX, SCANNERS

Ranging from 25 - 75 pages per minute

KONICA MINOLTA PRODUCTION MACHINES

Monochrome:	- Accurio Press 6120/6136	- 120/136 pages per minute
	- Bizhub Pro 1100	- 100 pages per minute
Colour:	- Accurio Print C3070L	- 71 pages per minute
	- Accurio Press C3070/C3080	- 71/81 pages per minute
	- Accurio Press C6100/C6085	- 100/85 pages per minute

KONICA MINOLTA LASER PRINTERS

Monochrome - 40-50 pages per minute

Bizhub Full Colour lasers printers - 30-40 pages per minute, plus black and white

ACCURIO INDUSTRIAL LABEL PRESS

- High image quality 1 200 DPI
- Max speed 18.9m
- Offers outstanding productivity image quality, operability and economy.

ACCOUNT MANAGEMENT SOFTWARE

Small - Enterprise Level

Pay-as-you-Print environment

Server based document accounting software

Manage, Monitor and measure output levels and device development

Secure Document Release



Geographical Footprint

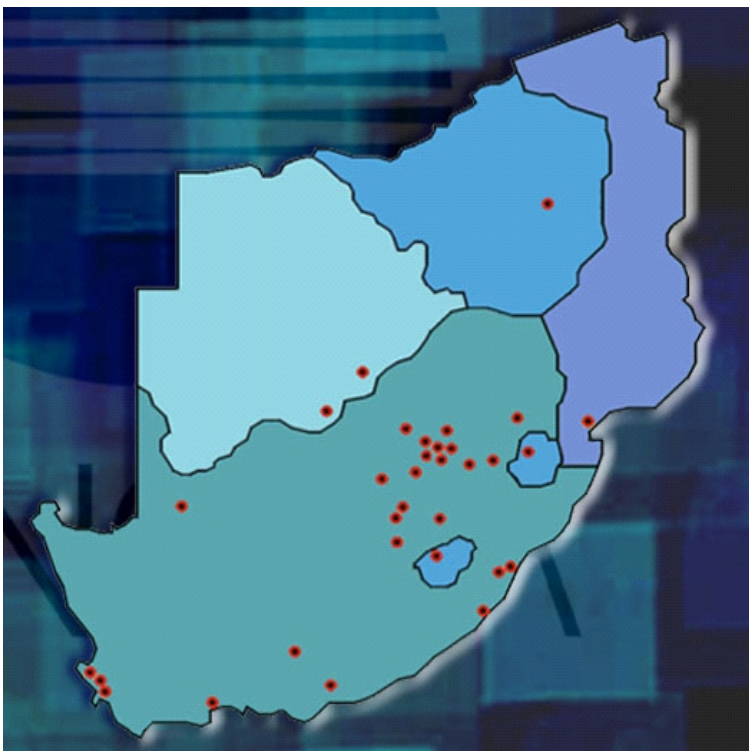
ANNEXURE 1

Konica Minolta (SA) has a national branch & dealer network consisting of 70 outlets throughout Southern Africa, Swaziland, Malawi, Botswana, Namibia, and Maputo

Johannesburg Konica Minolta have existing reciprocal arrangements in place with both Dealer and Branches and currently service a number of National Companies

The Konica Minolta brand in South Africa continued to grow at a rapid pace over the past 50 years. No wonder then that industrial giant Bidvest acquired Minolta SA in 1997. The Minolta and later Konica Minolta brand soon became the best performing company in the Bidvest office division

Today Konica Minolta in Southern Africa have the largest footprint of any office automation company with close to 70 outlets - close to 50 Dealers and 20 self-owned branches and around 2000 staff members in the Konica Minolta family makes us Sa's biggest office automation company



BEE CERTIFICATE

ANNEXURE 2



MARISIMO DUE DILIGENCE INVESTIGATIONS (PTY) LTD

2016/363876/07
518 Farm Road, Die Wilgers 0041
Tel: 012 807 6833 Email: helpdesk@marisimo.co.za

JOHANNESBURG BUSINESS SYSTEMS (PTY) LTD

Due Diligence Report No: SCRQ669

This report confirms the information contained in the sworn affidavit attached hereto.

This affidavit was deposited to by Martha MM de Villiers-Burchell, Director.

1. CONFIRMATION OF BUSINESS PROFILE

Registration Nr:	1994/007425/07
VAT Nr:	4240120727
Head Office Address:	93 Boeing Road East, Bedfordview, Gauteng, 2007

2. CONFIRMATION OF B-BBEE STATUS

Government Gazette	36928	Black Ownership	51%
Category of Enterprise	QSE	Black Women Ownership	51%
Broad Based BEE Status Level	LEVEL 2	Empowering Supplier	YES
Procurement Recognition Level	125%	Designated Group Supplier	YES

3. THE FOLLOWING DOCUMENTS WERE ASSESSED IN ORDER TO CONFIRM THE INFORMATION AS STATED ABOVE:

BUSINESS PROFILE	CIPC registration Letterhead VAT Registration Financial statements for the latest financial period Beneficiary register
B-BBEE STATUS	Subscription Agreement Memorandum of Incorporation NPC Share Ownership Programme

Although the above-mentioned level of turnover/income is current, the level of turnover/income is closely related to the economic indicators and may be more or less in future. Consequently, this report does not serve as a guarantee that the income reflected will continue at the same levels.

This report is an independent assessment by a competent person of the contents of an affidavit submitted by the deponent terms of the Codes of Good Practice on Black Economic Empowerment (Sector Codes relevant to the entity as the case may be). This report is only of value if accompanied by an affidavit as required by the relevant Codes of Good Practice.

All relevant information and documents obtained by Marisimo Due Diligence will be kept for a period of 12 months. Marisimo Due Diligence do not guarantee that this report will lead to any particular outcome or result, and do not accept any responsibility for any false documents or information presented to us.


MA Vosloo
Attorney: Supreme Court of S.A.

Date of issue: 26 JUNE 2019
Expiry date: 25 JUNE 2020
Period of validity: 12 months

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KONICA MINOLTA

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