

COMPANY PROFILE



KONICA MINOLTA

JOHANNESBURG
KONICA MINOLTA
COMPANY PROFILE

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About COMPANY



Product Introduction

In a highly competitive market we have enjoyed steady growth and have become firmly entrenched in the market place.

We believe our success is due to our unwavering commitment to Customer service. Customers form an integral part of our business and we strive to retain our customers by offering solutions tailored to their needs as well as commitment to after sales service

Interesting facts about us

- 118 065 Bizhub units in the field across southern Africa, with our closest competitor over 25 946 units behind us. *
- 810 Technical staff to support you.
- 41 Years of dealing with state tenders.
- We have 1 900 staff members to service you.
- SA's NO.1 in office colour machines for 15 Consecutive years (2005-2019) *

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The only thing that beats our products is our service

Johannesburg Konica Minolta was established in 1986 primarily to market and maintain photocopiers, facsimiles, laser printers and office related equipment.

Johannesburg Konica Minolta is linked country wide by an integrated network of affiliated offices to ensure nationwide installations and maintenance of equipment supplied and controlled by Johannesburg Konica Minolta.



MD STATEMENT



At Johannesburg Konica Minolta, our concern has always been customer satisfaction - and our motto has always been uncompromised commitment to customer service.

Margie De Villiers Burchell

MD

How We WORK

- 1. NEEDS ANALYSIS:** Our sales consultants thoroughly investigate a company's current as well as future needs, before preparing a formal proposal.
- 2. INSTALLATION:** All client engineers/technicians participate in an e-learning programme which is managed by Konica Minolta Europe and recognised worldwide.
- 3. PRODUCT GAURANTEE:** We provide a 5 year guarantee on all equipment through our Maintenance Agreement
- 4. AFTER SALES SERVICES:** Technical | Printsol | Sales
- 5. SPECIALISATION:** we offer only office related equipment and software, ensuring better quality products and service in a particular field.



Colour Solutions

Available at different speeds, our flexible multifunctional bizhub systems suit offices of all sizes. The comprehensive range includes versatile colour multifunctional devices, award winning colour laser printers, flexible black & white systems, a choice of black & white printers from desktop units to workgroup devices, as well as cost-effective and space-saving all-in-ones.



Production Solutions

Konica Minolta bizhub PRESS and bizhub PRO equipment leads the industry in digital print production performance – with revolutionary color image quality, ultra-high-speed B&W output, pro-quality inline finishing options to meet any job specs, and purpose-built reliability to stay competitive and keep pace with rising client workloads.

What We **OFFER**

To maintain customer satisfaction at its highest level and maximise local users' employment of its devices, Johannesburg Konica Minolta's Technical Services division prides itself on constantly striving to improve and enhance its service offering to its clients.

The division specialises in skills that encompass all functions of multifunctional devices (MFDs), printers and production printing devices.



Professionally trained technicians, at your service

All client engineers/technicians participate in an e-learning programme which is managed by Konica Minolta Europe and recognised worldwide. Currently all of Johannesburg Konica Minolta's engineers/technicians have passed the Associate, Professional level training and colour expert. The company already has a number of recipients of the Konica Minolta Colour Master Diploma within its ranks, of which there are only a handful worldwide. Some of our technicians have also accomplished Expert Level training.

01.

Konica Minolta bizhub PRESS and bizhub PRO equipment leads the industry in digital print production performance – with revolutionary color image quality.

02.

Ultra-high-speed B&W output, pro-quality inline finishing options to meet any job specs, and purpose-built reliability to stay competitive and keep pace with rising client workloads.



Our Best **SERVICES**



Copiers

Servicing
Repairs
Equipment Leasing
Rentals



Printers

Rentals
Toners & Consumables
Repairs
Servicing



Office Automation

Service Agreements
Consumables
Spares
Servicing

“ *The only thing that beats our products, is our service* ”



At Johannesburg Konica Minolta we conduct our business in an ethical and professional manner, and value qualities such as honesty and integrity which are the foundation upon which we have built our company.



Geographical **FOOTPRINT**

Konica Minolta (SA) has a national branch & dealer network consisting of 70 outlets throughout Southern Africa, Swaziland, Malawi, Botswana, Namibia and Maputo.



National Infrastructure

Johannesburg Konica Minolta have existing reciprocal arrangements in place with both Dealer and Branches and currently service a number of National Companies.



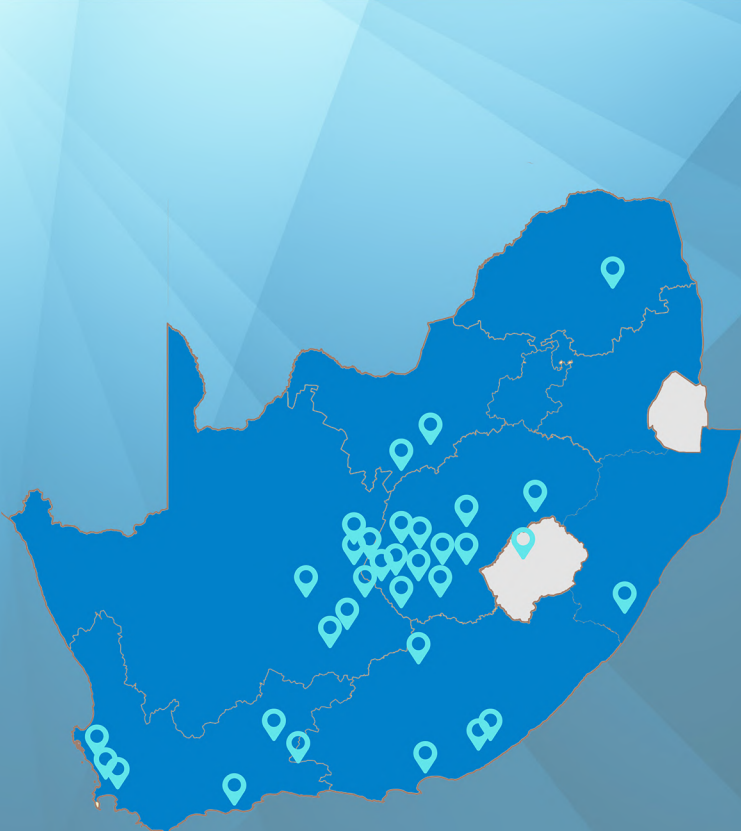
Growing Project

The Konica Minolta brand in South Africa continued to grow at a rapid pace over the past 50 years. No wonder then that industrial giant Bidvest acquired Minolta SA in 1997. The Minolta and later Konica Minolta brand soon became the best performing company in the Bidvest office



Automation Project

Today Konica Minolta in Southern Africa have the largest footprint of any office automation company with close to 70 outlets - close to 50 Dealers and 20 self-owned branches and around 2 000 staff members in the Konica Minolta family makes us Sa's biggest office automation company.



Organogram

JHB KONICA MINOLTA

